

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**REPORT ON FINANCIAL STATEMENTS**  
**YEARS ENDED DECEMBER 31, 2007 AND 2006**

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**PRESQUE ISLE ELECTRIC & GAS CO-OP  
BOARD OF DIRECTORS  
DECEMBER 31, 2007**

Allan H. Bruder	Chairperson
Allen L. Barr	Vice-Chairperson
Sally L. Knopf	Secretary
Robert W. Wegmeyer	Treasurer
Glen G. Alsobrooks	Director
John F. Brown	Director
Bernice C. Krajniak	Director
David W. Smith	Director
Raymond Wozniak	Director

President & Chief Executive Officer

Brian J. Burns



**Independent Auditor's Report**

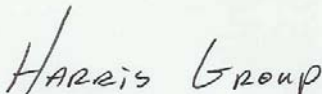
The Board of Directors  
Presque Isle Electric & Gas Co-op  
Onaway, Michigan

We have audited the accompanying balance sheets of Presque Isle Electric & Gas Co-op as of December 31, 2007 and 2006, and the related statements of revenue and patronage capital, and cash flows for the years then ended. These financial statements are the responsibility of Presque Isle Electric & Gas Co-op's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Presque Isle Electric & Gas Co-op as of December 31, 2007 and 2006, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 20 to the financial statements, certain errors resulting in the overstatement of previously reported Investment in Associated Organizations as of December 31, 2007, were discovered by management of the Cooperative. Management relied on information supplied by the associated organization when recording its allocated earnings of that organization. This information was incomplete and resulted in overstating Net Margins and Investments in Associated Organizations.



Certified Public Accountants  
February 14, 2008  
(Except for Note 20, as to which the date is August 15, 2008)

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**BALANCE SHEETS**  
**DECEMBER 31, 2007 AND 2006**

	2007	2006
<b>ASSETS</b>		
UTILITY PLANT:		
In-Service – at cost	\$ 104,356,663	\$ 94,510,769
Construction work in progress	3,287,781	8,850,304
SUBTOTAL	107,644,444	103,361,073
Less accumulated depreciation and amortization	36,087,031	33,312,044
NET UTILITY PLANT	71,557,413	70,049,029
OTHER ASSETS AND INVESTMENTS		
Investments on associated organizations	16,565,274	15,235,058
CURRENT ASSETS:		
Cash and temporary cash investments	1,557,845	1,058,270
Accounts Receivable, less allowance for possible losses of \$118,000 in 2007 and 2006, respectively	5,193,797	5,574,686
Materials and supplies (at average cost)	1,133,600	1,128,951
Other current assets	81,121	129,297
TOTAL CURRENT ASSETS	7,966,363	7,891,204
DEFERRED DEBITS	211,807	225,822
TOTAL ASSETS	\$ 96,300,857	\$ 93,401,113

The accompanying notes are an integral part of these statements.

	<u>2007</u>	<u>2006</u>
EQUITIES AND LIABILITIES		
EQUITIES:		
Memberships	\$ 211,940	\$ 207,240
Patronage capital	34,017,150	32,289,209
Other equities	<u>685,216</u>	<u>687,457</u>
 TOTAL EQUITIES	 <u>34,914,306</u>	 <u>33,183,906</u>
LONG-TERM DEBT, NET OF CURRENT MATURITIES:		
Mortgage notes to National Rural Utilities Cooperative Finance Corporation (CFC)	51,878,588	47,020,519
Accrued post – retirement benefits	<u>283,857</u>	<u>284,930</u>
 TOTAL LONG-TERM DEBT	 <u>52,162,445</u>	 <u>47,305,449</u>
CURRENT LIABILITIES:		
Current maturities of long-term debt	1,488,000	1,340,000
CFC line of credit	2,261,710	6,379,542
Accounts payable, purchased energy	2,457,261	2,337,305
Accounts payable, other	168,657	326,127
Patronage capital payable	97,589	98,013
Customer deposits	188,155	167,607
Accrued property taxes	474,549	607,553
Accrued interest	349,716	249,220
Accrued sick and vacation pay	629,521	570,708
Accrued other	<u>468,559</u>	<u>234,297</u>
 TOTAL CURRENT LIABILITIES	 <u>8,583,717</u>	 <u>12,310,372</u>
 DEFERRED CREDITS	 <u>640,389</u>	 <u>601,386</u>
 TOTAL EQUITIES AND LIABILITIES	 <u>\$ 96,300,857</u>	 <u>\$ 93,401,113</u>

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**STATEMENTS OF REVENUE AND PATRONAGE CAPITAL**  
**FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006**

	2007	2006
OPERATING REVENUES	\$ 37,107,072	\$ 34,355,773
OPERATING EXPENSES:		
Cost of energy	23,561,349	21,268,779
Distribution – operation	1,555,144	1,522,958
Distribution – maintenance	2,202,625	2,034,804
Consumers accounts	1,442,160	1,382,541
Customer service and information expense	122,623	125,760
Administrative and general	1,579,550	1,448,159
Depreciation and amortization	2,686,304	2,514,658
Taxes – property	938,478	902,455
Taxes – other	194,683	177,862
TOTAL OPERATING EXPENSES	34,282,916	31,377,976
OPERATING MARGIN BEFORE FIXED CHARGES	2,824,156	2,977,797
FIXED CHARGES:		
Interest	3,014,634	3,038,161
Other deductions	509	1,498
TOTAL FIXED CHARGES	3,015,143	3,039,659
OPERATING MARGINS AFTER FIXED CHARGES	(190,987)	(61,862)
CAPITAL CREDITS:		
Generation and transmission capital credits	1,616,851	2,029,954
Other capital credits	393,997	365,666
TOTAL CAPITAL CREDITS	2,010,848	2,395,620
NET OPERATING MARGINS	1,819,861	2,333,758

The accompanying notes are an integral part of these statements.

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**STATEMENTS OF REVENUE AND PATRONAGE CAPITAL**  
**FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006**  
**(Continued)**

	<u>2007</u>	<u>2006</u>
NET OPERATING MARGINS (from previous page)	<u>\$ 1,819,861</u>	<u>\$ 2,333,758</u>
NON-OPERATING MARGINS:		
Interest and dividend income	82,248	103,615
Other	<u>(205,189)</u>	<u>(68,401)</u>
TOTAL NON-OPERATING MARGINS	<u>(122,941)</u>	<u>35,214</u>
NET MARGINS	1,696,920	2,368,972
PATRONAGE CAPITAL, beginning of year	32,289,209	29,857,657
Other equity transactions – assignment of sales tax refund	<u>31,021</u>	<u>62,580</u>
PATRONAGE CAPITAL, end of year	<u><u>\$ 34,017,150</u></u>	<u><u>\$ 32,289,209</u></u>

The accompanying notes are an integral part of these statements.



**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006**

	2007	2006
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Cash received from consumers	\$ 37,545,646	\$ 35,595,397
Cash paid to suppliers and employees	(29,937,037)	(27,285,674)
Interest received	82,248	103,615
Interest paid	(3,049,133)	(3,181,971)
Taxes paid	(1,463,567)	(1,584,859)
	3,178,157	3,646,508
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Construction and acquisition of plant	(4,400,980)	(5,240,355)
Plant removal costs	(94,851)	(119,787)
Proceeds from sale of utility plant	25,000	12,377
(Increase) decrease in:		
Material inventory	(4,649)	(147,654)
Investments – associated organizations	680,634	653,462
	(3,794,846)	(4,841,957)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Advances from CFC	26,985,742	16,384,659
Payment of debt	(26,097,505)	(15,056,248)
Memberships issued	4,700	7,060
Increased (decrease) in:		
Consumer deposits	20,548	30,115
Deferred credits	173,998	(80,133)
Other equities	(2,240)	(1)
Sales tax refund to be assigned	31,021	62,580
	1,116,264	1,348,032
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	499,575	152,583
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	1,058,270	905,687
<b>CASH AND CASH EQUIVALENTS, end of year</b>	\$ 1,557,845	\$ 1,058,270

The accompanying notes are an integral part of these statements.

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006**  
**(Continued)**

	2007	2006
RECONCILIATION OF NET MARGINS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		
Net Margins	\$ 1,696,920	\$ 2,368,972
Adjustments to reconcile net margins to net cash provided by		
Operating activities:		
Depreciation and amortization	2,746,911	2,606,431
(Gain) loss on disposition of assets	215,534	111,352
G&T and other capital credits	(2,010,848)	(2,395,620)
(Increase) decrease in:		
Customer and other accounts receivable	380,889	1,141,261
Other current assets	48,176	(23,686)
Deferred debits	14,016	15,702
Amortization of debt discount	(134,995)	(134,995)
Increase (decrease) in:		
Accounts payable	(37,939)	217,534
Accrued property taxes	(133,004)	(39,118)
Accrued interest payable	100,496	(8,815)
Current and accrued liabilities – other	292,001	(212,510)
Total Adjustments	1,481,237	1,277,536
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 3,178,157	\$ 3,646,508
NON-CASH ITEMS – INVESTING & FINANCING		
Capital credits from associated organizations	\$ 2,010,848	\$ 2,395,620

The accompanying notes are an integral part of these statements.

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The following is a summary of the accounting policies adopted by Presque Isle Electric & Gas Co-op which have a significant effect on the financial statements.

Organization

Presque Isle Electric & Gas Co-op (Presque Isle) is a non-profit organization generally exempt from income tax under Section 501(c)(12) of the United States Internal Revenue Code. Presque Isle is subject to the Single Business Tax Act of the State of Michigan.

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Utility Plant

Additions, with a life expectancy of more than one year, are recorded at cost, less contributions in aid of construction received from customers. As items are retired or otherwise disposed of, the asset account is credited for the cost and the accumulated depreciation account is charged. The cost of removal, less salvage, is charged to the loss on disposition of utility plant account, and shown on the Statement of Revenue.

Investments

The carrying values of investments in associated organizations are stated at cost, adjusted for capital credits earned or retired. Short-term investments are stated at cost, which approximates market value.

Cash

For purposes of the statement of cash flows, Presque Isle considers all short-term debt securities purchased with a maturity of three months or less to be cash equivalents.

Consumer Energy Prepayments and Unbilled Revenues

Seasonal account billings are accounted for as deferred credits and recognized as income on a straight-line basis over a period of one year. There were no estimated net unbilled revenues for the year.

Accounts receivable

Accounts receivable consist primarily of amounts due from members for electric and gas service. An allowance for doubtful accounts has been estimated based on collection history. When a member's account becomes past due and uncollectible, the member's service is terminated. The Board of Directors approve all accounts charged off.

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

Materials and Supplies

Electrical materials and supplies are valued at average cost. Merchandise held for resale is valued on the first-in, first-out basis.

Retirement Plan

Presque Isle has a retirement savings plan for substantially all employees. Under the terms of the plan, Presque Isle is required to contribute 10 to 16 percent of the employee's total base earnings to the retirement plan.

Flex Benefit Plan

Presque Isle has a Flexible Benefits Plan. The purpose of the plan is to provide eligible employees a choice between cash and the specified welfare benefits described in the plan. Pre-Tax Premium elections under the plan are intended to qualify for the exclusion from income provided in Section 125 of the Internal Revenue Code of 1986.

Contributions in Aid of Construction

Contributions in aid of construction are received from customers on electrical and gas installations and re-applied against the construction costs.

**NOTE 2: ASSETS PLEDGED**

Substantially all assets are pledged as collateral on long-term debt payable to the National Rural Utilities Cooperative Finance Corporation (CFC).

**NOTE 3: ELECTRIC AND GAS PLANT AND DEPRECIATION RATES AND PROCEDURES**

Major classes of electric and gas plant as of December 31, 2007 and 2006 consisted of:

	<u>2007</u>	<u>2006</u>
Intangible plant	\$ 991,786	\$ 984,008
Distribution plant	98,215,906	88,821,955
General plant	<u>5,148,971</u>	<u>4,704,806</u>
	104,356,663	94,510,769
Construction work in progress	<u>3,287,781</u>	<u>8,850,304</u>
TOTAL	<u>\$ 107,644,444</u>	<u>\$ 103,361,073</u>

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 4: ELECTRIC AND GAS PLANT AND DEPRECIATION RATES AND PROCEDURES - continued**

Provision has been made for depreciation of the distribution plant at a straight-line rate of 10 to 50 years for all distribution plant additions.

General plant depreciation rates have been applied on a straight-line basis as follows for the year ended December 31, 2007:

	<u>Years</u>
Structures and improvements	10-50
Office furniture equipment	3-7
Transportation equipment	4-7
Power operated equipment	3-16
Other	4-5

Depreciation and amortization of electric and gas plant in service was charged as follows for the years ended December 31, 2007 and 2006:

	<u>2007</u>	<u>2006</u>
Charged to:		
Classified as depreciation and amortization	\$ 2,686,304	\$ 2,514,658
Classified in other operating expenses	60,067	91,773
	<u>2,746,371</u>	<u>2,606,431</u>
Charged to construction	<u>218,658</u>	<u>206,391</u>
<b>TOTAL DEPRECIATION AND AMORTIZATION</b>	<u><u>\$ 2,965,029</u></u>	<u><u>\$ 2,812,822</u></u>

**NOTE 5: INVESTMENTS IN ASSOCIATED ORGANIZATIONS**

Investments in associated organizations consisted of the following at December 31, 2007 and 2006:

	<u>2007</u>	<u>2006</u>
Wolverine Power Supply Coop. Inc. - capital credits	\$ 9,143,585	\$ 8,558,801
Wolverine Power Supply Coop. Inc. - PSDF	4,633,272	3,992,527
National Rural Utilities Cooperative Finance Corp.:		
Capital term certificates maturing December 1, 2020 through October 1, 2080 at interest rates between 3% and 5%	1,697,644	1,719,442
Patronage capital certificates	847,380	755,940
Other	<u>243,392</u>	<u>208,348</u>
<b>TOTAL</b>	<u><u>\$ 16,565,273</u></u>	<u><u>\$ 14,478,817</u></u>

**PRESQUE ISLE ELECTRIC & GAS CO-OP  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 6: SHORT-TERM INVESTMENTS - RESTRICTED**

On March 20, 1984, the Michigan Public Service Commission issued its opinion and order in Case No. U-7901, directing Michigan's Rural Electric Cooperatives to maintain power supply cost recovery over-collections and refundable contributions in restricted accounts to be used only for the purpose for which they are intended.

In order to accomplish the objectives of the Commission, a non-complex mechanism acceptable to CFC and a workable approach acceptable to Presque Isle Electric & Gas Co-op, Inc., on December 17, 1985, entered into an agreement with CFC to escrow power supply cost recovery over-collections and refundable contributions. A monthly certification is to be included with the monthly form advising CFC as to amounts included in the special funds representing power supply cost recovery over-collections and refundable contributions.

Presque Isle is to provide CFC a copy of the monthly certification described above which will serve as notice to CFC as to the amount below which the fund should not fall. Under the provisions of the agreement with CFC when the amount of deposits held by CFC falls below the level set forth in the latest available certification furnished CFC, CFC will advise the Commission if Presque Isle has not remedied the deficiency within three business days of notification by CFC to Presque Isle.

There were no amounts required to be restricted as of December 31, 2007 and 2006.

**NOTE 7: CASH AND INVESTMENTS**

Statements of Financial Accounting Standards (SFAS) No. 105 require disclosure of significant concentrations of credit risk arising from cash deposits in excess of federally insured limits.

	<u>Per Institution</u>	<u>Per Book</u>
Insured	\$ 364,573	\$ 364,573
Uninsured	<u>1,227,645</u>	<u>1,192,273</u>
Cash in banks, credit union & CFC	<u>\$ 1,592,218</u>	1,556,846
Working funds		<u>1,000</u>
Total per books		<u>\$ 1,557,846</u>

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 8: DEFERRED DEBITS**

The Cooperative has recorded deferred debits in the following amounts:

	<u>2007</u>	<u>2006</u>
Prepaid tap fees	\$ 77,034	\$ 77,343
Prepaid years of service	<u>134,773</u>	<u>148,479</u>
<b>TOTAL</b>	<b><u>\$ 211,807</u></b>	<b><u>\$ 225,822</u></b>

**NOTE 9: MEMBERSHIPS**

The following is a summary of changes in memberships for the years ended December 31, 2007 and 2006:

	<u>2007</u>	<u>2006</u>
Balance, beginning	\$ 207,240	\$ 200,180
Membership and subscriptions issued	6,070	7,190
Adjustment	<u>(1,370)</u>	<u>(130)</u>
<b>Balance, ending</b>	<b><u>\$ 211,940</u></b>	<b><u>\$ 207,240</u></b>

Memberships have been adjusted to reflect the number of members currently receiving service. In accordance with the Co-op by-laws, memberships are not refunded when a member leaves the service area. The membership fee is transferred to donated capital when the member terminates service.

**NOTE 10: PATRONAGE CAPITAL**

Patronage capital balances as of December 31, 2007 and 2006 consisted of:

	<u>2007</u>	<u>2006</u>
Assignable	\$ 1,696,920	\$ 2,368,972
Sales tax refund assignable	31,021	62,580
Assigned to date	<u>36,436,092</u>	<u>34,004,540</u>
	38,164,033	36,436,092
Less retirements to date	<u>4,146,883</u>	<u>4,146,883</u>
<b>Balance</b>	<b><u>\$ 34,017,150</u></b>	<b><u>\$ 32,289,209</u></b>

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 10: PATRONAGE CAPITAL - continued**

Under the provisions of the Mortgage Agreement, until the equities and margins equal or exceed thirty percent of the total assets of the Cooperative, the return to patrons of capital contributed by them is limited generally to twenty-five percent of the patronage capital or margins received by the Cooperative in the next preceding year. The equities and margins of Presque Isle represent 36.3% and 35.5% of the total assets for the years 2007 and 2006, respectively. There were capital credits retired of \$0 during 2007 or 2006, respectively.

**NOTE 11: MORTGAGE NOTES**

Long-term debt is composed of 4.30 percent to 6.45 percent mortgage notes payable to the National Rural Utilities Cooperative Finance Corporation (CFC). All mortgage notes to CFC will be repriced and the interest rate adjusted accordingly during the next 10 years in accordance with the policy and procedure governing such repricing. The notes are for 35 year periods each, with principal and interest installments due either quarterly or monthly. The notes are scheduled to be fully repaid at various times from September 2010 through February 2038.

There were unadvanced loan funds available at December 31, 2007 in the amount of \$11,758,748.

Detail of the long-term debt is as follows:

	<u>2007</u>	<u>2006</u>
National Rural Utilities Cooperative Finance Corporation mortgage notes bearing interest at 4.30% to 6.45% per annum for 2007 and 2006	\$ 53,366,588	\$ 48,333,019
Zero term certificate loan (ZTC) non-interest Bearing		<u>27,500</u>
	53,366,588	48,360,519
Less current maturities	<u>1,488,000</u>	<u>1,340,000</u>
<b>TOTAL LONG-TERM DEBT</b>	<u><u>\$ 51,878,588</u></u>	<u><u>\$ 47,020,519</u></u>

Maturities of long-term debt for each of the next five years are as follows:

2008	\$ 1,488,000
2009	\$ 1,570,000
2010	\$ 1,654,000
2011	\$ 1,738,000
2012	\$ 1,835,000



**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 12: LINE OF CREDIT**

Presque Isle has available a short-term line of credit from CFC of \$6,400,000 for both 2007 and 2006 with a revolving credit and term of sixty months. The agreement requires that within 360 days of the first advance, the cooperative will reduce to zero for a period of at least five consecutive business days amounts outstanding. The Cooperative was in compliance with this provision during 2007 and 2006. Balance available at December 31, 2007 and 2006 was \$4,138,290 and \$20,458. The outstanding balance at December 31, 2007 and 2006 was \$2,261,710 and \$6,379,542, respectively.

Additionally, Presque Isle has an \$8,000,000 unsecured revolving line-of-credit agreement with CoBank. Interest on outstanding borrowings is payable monthly and is computed at 6.49% at December 31, 2007. Presque Isle had an outstanding balance of \$-0- for 2007 and \$-0- in 2006.

**NOTE 13: DEFERRED CREDITS**

Following is a summary of the amounts recorded as deferred credits as of December 31, 2007 and 2006:

	2007	2006
Deferred gain from extinguishments of debt	\$ 1,079,964	\$ 1,214,960
Customer energy prepayments	(439,575)	(613,574)
TOTAL	\$ 640,389	\$ 601,386

**NOTE 14: RETIREMENT PLAN**

Retirement plan benefits for substantially all employees are provided through participation in a defined contribution SelectRE pension plan with 401k option with cash and deferred arrangement of the National Rural Electric Cooperative Association (NRECA) and its member systems. The income earned by funds while held under the plan is tax-exempt under Code Sections 401 and 501 of the Internal Revenue Code. Contributions to the savings program, which are based on a percentage of the employees' compensation were \$695,733 in 2007 and \$702,314 in 2006.

**NOTE 15: POWER SUPPLY COST RECOVERY CLAUSE**

On October 12, 1982, the Governor of the State of Michigan signed PA 304 of 1982 into law creating the Power Supply Cost Recovery Clause (PSCR), a power cost recovery mechanism.

Wolverine Power Supply Cooperative, Inc. (Wolverine) and the member-distribution Cooperatives including Presque Isle, obtained authority to implement and apply PSCR clauses and monthly factors. Presque Isle's monthly factor may not exceed 16.61 mills per KWH for the current period.

Due to fluctuations in market conditions, over-collections or under-collections could result between the generation cooperative and distribution cooperative as well as between the distribution cooperatives and their member-consumers.

The PSCR clause includes provisions whereby power cost recovery over-collections must be remedied by refunds and power cost recovery under-collections must be remedied by additional collections.

**PRESQUE ISLE ELECTRIC & GAS CO-OP  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 15: POWER SUPPLY COST RECOVERY CLAUSE - continued**

Presque Isle's balance sheets reflect an amount due from/(to) member-consumers for under/(over) collections in the amounts of \$60,888 and \$352,305 at December 31, 2007 and 2006, respectively. These amounts are included in the accounts receivable balance.

On September 1, 2006, Presque Isle Electric & Gas Co-op implemented a new rate setting mechanism for its natural gas operations in 34 of its 36 franchised jurisdictions. This included a Gas Cost Recovery (GCR) mechanism. Due to fluctuations in market conditions, over-collections and under-collections of natural gas supply costs could result between the distribution cooperative and its member-consumers.

The GCR mechanism includes provisions whereby gas cost recovery over-collections must be remedied by refunds and gas cost recovery under-collections must be remedied by additional collections. Presque Isle's balance sheet reflects an amount due from member-consumers for under collections in the amounts of \$49,373 and \$194,212 for the years ended December 31, 2007 and 2006, respectively. This amount is recorded in accounts receivable.

**NOTE 16: POST-RETIREMENT BENEFITS OTHER THAN PENSIONS**

The cooperative has chosen to recognize the accounting method required by the Statement of Financial Accounting Standards No. 106 for Employer's Accounting for Post-retirement Benefits Other Than Pensions. The statement requires a transition from accounting, for these benefits, on a pay-as-you go (cash basis) to recognizing the benefit cost as they are earned (accrual basis). The change in accounting method requires the accounting for costs incurred to date but unpaid, which is called the Transition amount. This amount may be either expensed in the year of transition or it may be amortized over either the benefit period or twenty-years.

The plan sponsored by the company is a defined benefit post-retirement plan that covers all employees who retire from the cooperative before April 1, 1997 after (i) attainment of age 55 and completion of 30 years of service, or (ii) attainment of age 62. Spouses of pensioners are also insured until the pensioner's death.

At the end of 2007 there were no active participants and the accounting rules of the Financial Accounting Standards Board Statement No. 88 regarding curtailment must be recognized. The reconciliation of the funded status at December 31, 2007 is as follows:

	2007	2006
(Accrued) post-retirement benefit costs, beginning	\$ (284,930)	\$ (399,529)
Net periodic post-retirement benefit (costs)	(50,000)	(45,833)
Buyout cost	(133,734)	
Contributions made	184,807	160,432
(Accrued) post-retirement benefit cost, end of year	\$ (283,857)	\$ (284,930)

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 16: POST-RETIREMENT BENEFITS OTHER THAN PENSIONS - continued**

Net periodic post-retirement benefit cost includes the following components:

	2007	2006
Interest cost	\$ 29,834	\$ 25,667
Net amortization and deferral	20,166	20,166
Net periodic post-retirement benefit cost	\$ 50,000	\$ 45,833

For measurement purposes a 13.0% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2007; the rate was assumed to decrease gradually to an ultimate rate of 3.5% per annum. The health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, increasing the assumed health care cost trend rates by 1 percentage point in each year would increase the accumulated post-retirement benefit obligation \$122,940 and the aggregate of the service and interest cost components of the net periodic benefit cost by \$8,299. Decreasing the assumed health care cost trend rates by 1 percentage point in each year would decrease the accumulated post-retirement benefit obligation \$111,396 and the aggregate of the service and interest cost components of the net periodic benefit cost by \$7,519.

The weighted-average discount rate used in determining the accumulated post-retirement benefit obligation was 7.5 percent.

**NOTE 17: FLEX BENEFIT PLAN - under Section 125 of the Internal Revenue Code**

The Flexible Benefit Plan is for the benefit of substantially all employees who have been employed for at least 30 days. The Cooperative has elected to offer to eligible employees the following Benefit Plans and Policies subject to the terms and conditions of the plan: (1) Disability Income - Short-Term (A&S); (2) Cancer Insurance; (3) Intensive Care Insurance; (4) Accident Insurance; and (5) Medical Care Expense Reimbursement, not to exceed \$1,200 per plan year. The maximum Pre-Tax Premiums a participant can contribute via the Salary Redirection Agreement is the aggregate cost of the applicable Benefit Plans or Policies selected minus any Nonelective Contributions made by the employer. It is intended that such Pre-Tax Premium accounts shall, for tax purposes, constitute an employer contribution.

**NOTE 18: LETTERS OF CREDIT**

The Co-op has a letter of credit outstanding to the State of Michigan for \$100,000 at December 31, 2007. In order to maintain status as a licensed Alternative Gas Supplier in the State of Michigan the Michigan Public Service Commission requires this letter of credit.

The Co-op has a letter of credit outstanding to the WPS Energy for \$2,000,000 at December 31, 2007. This letter of credit is required in order to mitigate counter party risk in natural gas purchase transactions. This also is a risk management tool for the Co-op with respect to market issues.

**NOTE 19: RECLASSIFICATION OF AMOUNTS**

Certain amounts previously reported have been reclassified to conform to the 2007 presentation.

**PRESQUE ISLE ELECTRIC & GAS CO-OP**  
**NOTES TO FINANCIAL STATEMENTS**

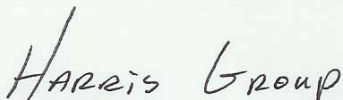
**NOTE 20: SUBSEQUENT EVENT**

Certain errors resulting in the overstatement of previously reported Investment in Associated Organizations as of December 31, 2007, were discovered by management of the Cooperative. Management relied on information supplied by the associated organization when recording its allocated earnings of that organization. This information was incomplete and resulted in overstating Net Margins and Investments in Associated Organizations by \$689,454.



### **AUDITORS' CERTIFICATION REGARDING LOAN FUND EXPENDITURES**

During the period of this audit, Presque Isle Electric & Gas Co-op received \$6,379,542 in long-term loan fund advances from CFC on loans controlled by the 100% CFC Mortgage and Loan Agreement. Based on our review of construction work orders and other plant accounting records created during the audit period, it is our opinion that these CFC loan funds were expended for purposes contemplated in the Loan Agreements on such loans.

A handwritten signature in black ink that reads 'Harris Group' is placed over a light green rectangular background.

Certified Public Accountants  
February 14, 2008